

Rethymno Land

Decalogue of Real Estate Agent

1. To show ONLY realties that match to the preferences of the candidate buyers avoiding the unreasonable discomfort of the contracted.
2. To inform for the known elements of the realty, if they do not have crossbred information to avoid any report. The contract reading and the elements cross from the Real Estate Agent before the realty promotion and proposal is essential.
3. To be consistent to his date and to inform in due time in case of changing or cancellation of it.
4. To face up with respect all the customers independently of economicals, socailly, religious, phyllogenic and more personal data.
5. To consider very important and to notice all the customers pointings out without blaming them.
6. Do not be hyperbolize. However the failing searching and the Real Estate Agent personal opinion it is not to his professional obligations.
7. To inform if he has personal interest except the brokerage for the realty for sale.
8. To inform from the first time for the cooperation form and the worth of the services that offers.
9. Do not mention unproved information rather than increasing or decreasing the realty price.
10. Generally, to respond to the customer expectations with immediacy, respect, honesty and professionalism without promissing success that it is not sure it will succed.